



Director of Racquet Sports (D/R) The Stanwich Club – Greenwich, CT Position Profile

The Club

The Stanwich Club was originally chartered in 1962 with the golf course opening for play in July 1964, marking the beginning of one of the America's finest private clubs. The Stanwich Club Racquets Program has evolved over the years to become recognized as one of the best in the state.

The Tennis & Paddle Program

An active and energetic instructional program provides members with a range of tennis and paddle offerings which include private and group lessons, clinics and cardio-focused drills. The program incorporates a creative variety of special events and activities giving members the opportunity to socialize while enjoying their favorite racquets activity. Exhibitions, Pro Am Tournaments, Holiday Parties and Charity Event Galas built around tennis or paddle, are just some of the acclaimed racquets activities which the program offers.

With eight immaculately maintained Clay Courts and four state of the art paddle courts, the club offers players a Tennis and Paddle Pavilion which houses a Pro Shop that is the epicenter of activity in summer and winter alike.

Paddle and Tennis at the club are enjoyed equally by members during the respective seasons. The D/R assists members to improve their level of play and enjoy their racquet sports through formal instructional programs, and by playing with members of all levels, socially and competitively.

The Position

Under the direction of the General Manager, and in coordination with the Tennis Committee and Paddle Committee, the D/R leads and directs the Tennis and Paddle program.

The Stanwich Club provides its member families with an exceptional Tennis and Paddle experience that is grounded in the club's relaxed and informal culture. The club seeks an accomplished Professional who has the passion to provide continued stewardship for the club's acclaimed program, and the vision to lead the Racquets Program towards as yet unrealized successes.

The general responsibilities of the new Director of Racquets will be to ensure the successful delivery of the programs and services customarily associated with an exceptional racquets program within a private club. These responsibilities are extensive and will likely evolve over time as new benchmarks are achieved and member expectations evolve.

The position responsibilities are broad and nuanced, requiring the successful applicant to possess an intimate understanding of the local tennis and paddle market in Fairfield County and Connecticut. The new D/R is visible and readily available to members of all playing levels and is a passionate advocate for the club, for tennis and for paddleball.

To assist in delivery of the program, the Director will employ at least one year round Assistant Professional who shares with the Director, the enthusiasm, passion and personality to delight members and continue to encourage member participation.

Qualifications

For a professional to consistently deliver on the expectations for the program, it is expected that the successful applicant will possess a unique blend of relevant experiences, cultural fit and core technical skills. For these reasons, the new professional's experience will include 5 or more years of demonstrable success in contributing to an intimate racquets program within a private club setting.

A Bachelor's degree and certification as a USPTA Elite Professional or equivalent by PTR, and PPTA certified are considered the minimum qualifications for this position.

The professional will be equally adept at teaching paddle and tennis and play both sports with a very high level of competency.

Compensation

This position offers an exceptional opportunity with a commensurate compensation package. Compensation will include a competitive base salary, plus variable compensation which shall be derived from lessons, instructional programs, camps, pro shop sales and annual bonus. The Stanwich Club provides outstanding benefits which include vacation, 401K and customary insurance coverage, as well as professional dues reimbursement and a continuing educational allowance.

Application & Deadline

By or before 5pm on December 31, 2018, Professionals with an interest in being considered for this position should submit a Cover Letter describing why the professional believes he / she would succeed in this role, and a personal Resume or CV. *No phone calls please*

Note: These documents should be saved in a PDF Format and with the files named as: "LastName_FirstName_CoverLetter" and "LastName_FirstName_Resume"

These materials should be submitted via email to the attention of Mr. Guy D'Ambrosio, General Manager at: employment@stanwich.com

Professionals to be invited for an interview will be contacted during the first week of January.